SP Controller Mode Quick Start Guide

Document History

Date	Issue	Notes
16 January 2013	1	Initial issue

Introduction

"SP Controller" mode is a feature of Sales Presenter which splits the order entry process into two parts, using two devices that are connected wirelessly via Bluetooth. The first part runs on the iPad and allows the sales rep or customer to browse the catalogues and products as normal but hides both the actual order entry screen and any sensitive product/pricing information that you do not wish the customer to see. The second part runs on an iPhone (or iPod touch) and shows the order entry screen and any sensitive information for the sales reps eyes only.

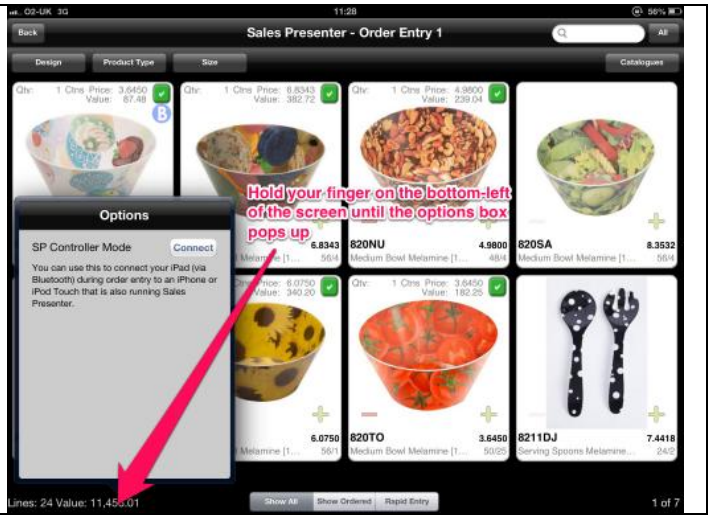
When in SP Controller mode the order entry process is as follows:

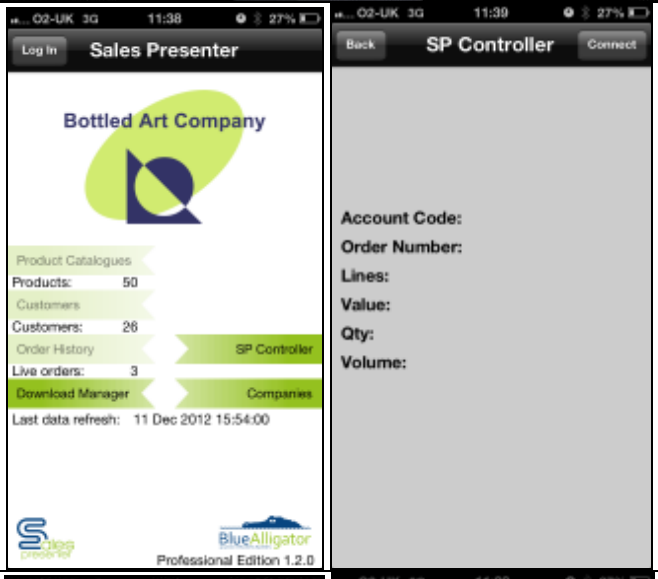
1. The user taps on a product on the iPad. The product detail page is displayed along with any product/pricing information that you're happy for the customer to see (configured via your cloud account). The iPad enters into a "locked" state which prevents the user moving away from the selected product.
2. An order entry screen automatically appears for the selected product on the iPhone. The sales rep can view any sensitive product/pricing information (again, configured via your cloud account) and set the order quantity, pricing and discount as required.
3. The sales rep completes the entry of the order line on the iPhone and the iPad returns to an "unlocked" state, allowing the user to browse to the next product they're interested in.

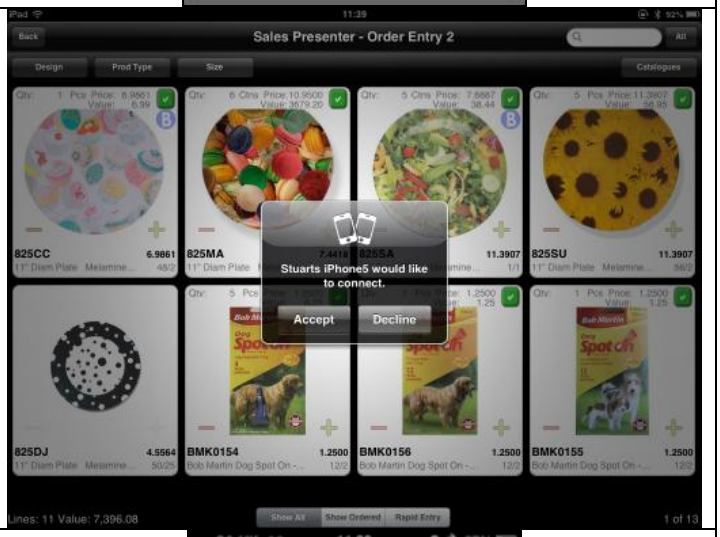
Connecting two devices

During order entry on the iPad, hold your finger on the bottom left of the screen until an options box appears.

Tap the "Connect" button. If Bluetooth isn't already turned on you will be asked whether or not the device should turn it on. If you choose not to turn Bluetooth on then you won't be able to use SP Controller mode.



The iPad will begin searching for other devices that are running Sales Presenter.	
On the iPhone (or iPod touch), select the "SP Controller" option from the main Sales Presenter screen. This shows a controller screen. On the controller screen, select the "Connect" option. If Bluetooth isn't already turned on you will be asked whether or not the device should turn it on. If you choose not to turn Bluetooth on then you won't be able to use SP Controller mode.	
The iPhone will begin searching for other devices that are running Sales Presenter. After a short while both the iPad and the iPhone will find each other and a list of available devices will be presented on both devices. Do not touch the list on the iPad. On the iPhone, select your iPad device.	

The iPhone will then be waiting for a response from your iPad.	
After a short while your iPad will alert you that the iPhone is attempting to connect to it. Tap "Accept" to accept the connection and your two devices are now in SP Controller mode.	
The order summary information will appear on the iPhone and the "Connect" button in the top right changes to "Disconnect". To come out of SP Controller mode you can either tap the "Disconnect" button on the iPhone or exit order entry on the iPad.	